



CONNECTICUT TOOLING AND MACHINING ASSOCIATION

WHY JOIN?

JOINING OUR ORGANIZATION PROVIDES YOU WITH:

- ☑ a way to influence the course of local, state and federal legislation affecting your business. Plus, weekly legislative update summaries.
- ☑ an opportunity to meet your industry colleagues, to discuss solutions to common problems, that directly influence the growth of your company.
- ☑ more business through improved marketing techniques and contact with other members.
- ☑ member Affinity Programs offering group discounts both locally and nationally, for: financing, machinery/equipment, software, telecommunications, office supplies and insurance.

LOCAL BENEFITS:

NETWORKING:

- Monthly Chapter Meetings
- Membership Directory
- Lean Networking Group
- Owner's Networking Group
- Special Event Networking: Golf Outing, Clambake & Annual Dinner

INDUSTRY UPDATES:

- Electronic Newsletter
- Information, Opportunities & Updates (IOUs): Member-to-Member E-Communication

BUSINESS SERVICES:

- Preferred pricing for PC/WC & medical benefits
- Two free phone calls per quarter to CTMA's Labor Relations Attorney
- Free web site job posting and discounted pricing on employment classified advertising in The Hartford Courant
- Access to over 30 Associate Members with discounted services, including Lean Advisors, Materials & Tooling (see other side)
- A Member Capability Showcase to learn about our Regular & Associate Member's products/services

ADVERTISING:

- Additional exposure and promotional opportunities through corporate and event sponsorships
- Advertising in CTMA's electronic mailers

NATIONAL BENEFITS:

INDUSTRY RESOURCES:

- Congressional Action Alerts
- Business Management Advisories
- Operating Costs & Executive Compensation Report
- Wage & Fringe Benefit Survey
- Business Conditions Reports & Forecasts
- Market Intelligence Reports
- National Newsletter: *The Record*
- On-line Bookstore

NATIONAL SALES/MARKETING OPPORTUNITIES:

- Regional Purchasing Fairs
- On-Line Buyers Guide
- Industry Affiliations
- National Conference industry roundtable sessions
- Web site links to Members, Chapters & Associates
- Discounts on lead generation services

BUSINESS, REGULATORY & SAFETY ISSUES:

- Environment/Hazardous Material Advice
- OSHA/EPA Consultation & Assistance
- Sample Affirmative Action Plans & Employee Handbooks
- Machine & Software User Reports
- Regulatory and Compliance tools for legal issues
- Coaching HR Helpline

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Please visit our web site www.ct-ntma.org for a complete capabilities listing of both Regular & Associate Members.
 Or contact the CTMA Office at (860) 635-6300.

LOCAL MEMBER BENEFITS:

PERSONNEL RECRUITING:

Free job postings and discounts on Hartford Courant & monster.com classified advertising.

OSHA & ENVIRONMENTAL CONSULTING:

10% discount on fees for OSHA-required personnel training.

LEAN PROCESS ADVISORS:

- 15% off project, audit training & QM Services
- Free initial consultation
- 10% off all services

INSURANCE:

- Preferred pricing to CTMA members for PC/WC and benefits programs
- Free insurance/risk management program consultation (value: \$500)

SHOP MANAGEMENT SOFTWARE:

15% off software.

LABOR & EMPLOYMENT LAW FIRM:

Two free phone calls per quarter.

BANKING:

- Free box of checks for new account
- Free review of commercial financials

ACCOUNTING:

- 10% off first year of services provided
- 1st consultation free and 10% off standard rate

ADVERTISING, GRAPHIC DESIGN AND WEB MARKETING:

- 20% off on graphic design services
- Free Search Engine optimization software w/ purchase of manufacturers package

MACHINE TOOL DEALERS:

- 10% off on most tooling
- 20% discount on Parlec CAT 40 Tooling orders
- Trade-ins, application reviews, test cuts, installations, training, preventative maintenance programs
- Free installation on any machine purchase
- Free Engineered Time Studies
- 10-40% off machinery & 10% off EDM supplies

TOOLING:

- Free process evaluation
- Inserts 50% off & carbide end mill 50% off

MATERIAL DISTRIBUTORS:

- \$25 off next order when you mention CTMA
- 5% off any grind order
- 5% discount on plate saw cutting
- \$30 off your next order when you mention CTMA

NATIONAL MEMBER BENEFITS:

A-Z CORPORATION, DIVISION OF KRAUSE TOOL INC: Offers a 15% discount on their famous **Absolute Zero** centering tool.

BENEXX: Offering complete 401(k) packages for your small (or not so small) business. Design, documents, service, and administration with NO set-up fees and NO annual administrative charges.

BROADWING TELECOMMUNICATIONS: Offering great long distance service rates, data, and Internet services.

BUSINESS & LEGAL REPORT ONLINE RESOURCE CENTERS: Stay on top of regulatory developments, obtain resources, forms, news, compliance tools, and avoid legal problems.

BUSINESS MANAGER PROGRAM: Provides an innovative resource for cash management.

COACHING HELPLINE: Helps managers, supervisors, owners, and partners within NTMA member companies in identification and resolution of work-related "people and productivity" concerns.

DYNAMIC SOLUTIONS & USFREIGHTWAYS: Partner to save NTMA members 65 percent off national or regional LTL shipments.

ENERGY BUYERS PROGRAM-ELECTRICITY & NATURAL GAS: This service negotiates competitive electric rates from suppliers and negotiates and secures lower natural gas rates for participants.

FIRST INDEX, INC.: Brings together manufacturing job shops with buyers who are actively seeking sources for custom-made parts. Members receive a 20% discount, up to \$1000, when signing up with First Index for the first time or a 20% discount on their renewal fees as NTMA members.

FREIGHTQUOTE ONLINE FREIGHT SERVICE: Members can quote, ship and track freight instantly at group discount rates using freightquote.com.

GRAINGER: 10% off general catalog "each price." NTMA members automatically enrolled.

IQS Inc. Automate your quality system and exceed ISO 9000 requirements using this 16-module business system. Receive special discounted rates and agreements on all IQS product or service line.

JERGENS INC: Exclusive Online Catalog Discount of 10% off standard pricing.

JOBBOSS SOFTWARE: 15% off originating orders; 5% off additional orders.

NTMA MASTERCARD & MASTERCARD FOR BUSINESSES: A corporate credit card makes it easy to identify and separate business expenses from personal expenses.

SELFUBE DIE AND MOLD COMPONENTS: Members receive a 25% discount. Industry standard Bushings, Wearplates, Wearstrip, Gibs, Keeper Blocks, Parting Line Locks, etc., at distributor pricing.

SOURCEHORIZON: Find New Customers after a one-time \$500 registration fee, NTMA members pay a 4.5 percent commission on jobs awarded through the marketplace.

STAPLES BUSINESS ADVANTAGE PROGRAM: Save up to 30-40% over regular pricing.